

What is 18F?

Olesya Minina
Jessie Posilkin

18F is a civic consultancy *for* the U.S. government, *inside* the U.S. government.

We just turned 2, have 5 different business lines and 175 people.

We're full feds comprised of

- Designers
- Developers
- Acquisitions Specialists
- Product Managers
- Change Strategists

We can help you build, buy,
and share the best digital
government services





Our Five Business Lines:

- Products and Platforms**
- Transformation Services**
- Acquisition Services**
- Custom Partner Solutions**
- Learn**

Put the needs of the public first.

Design-centric, agile, open, and data-driven.

Always be shipping.

What is Agile?

Individuals and interactions over processes and tools

Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

That is, while there is value in the items on the right,
we value the items on the left more.

Not like this....



1



2



3



4

Like this!



1



2



3



4



5

Your Turn!

Individuals and interactions over processes and tools
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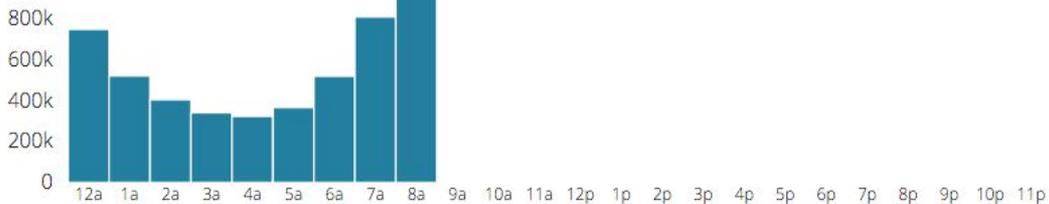
What's an Agile Success Story?

207,324

people on government websites now

Visits Today

Eastern Time



Visits in the Past 90 Days

There were **2 billion** visits over the past 90 days.

Devices

Browsers

Operating Systems

desktop 61.2% Chrome 43% Windows 52.3%

Top Pages

Now

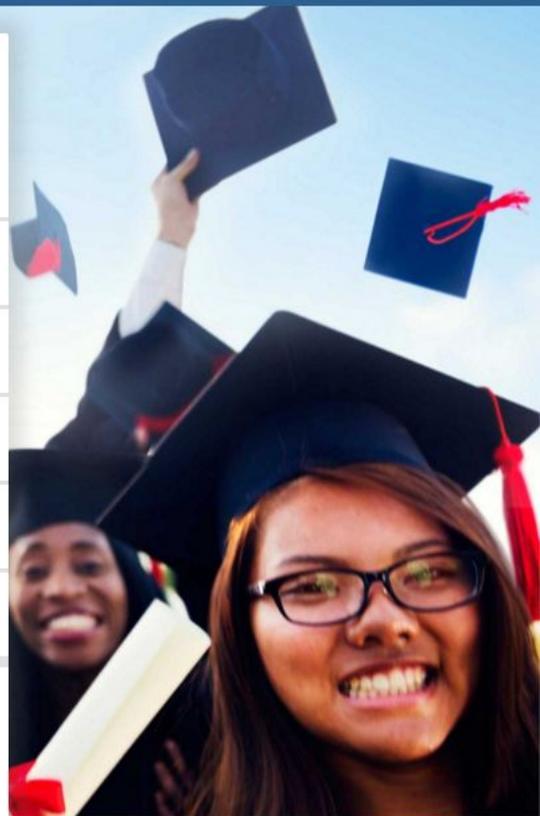
7 Days

30 Days

People on a **single, specific page** now. We only count pages with at least 10 people on the page. [Download the full dataset.](#)

Welcome USPS	4,829
Where's My Refund? - It's Quick, Easy and Secure.	3,893
Internal Revenue Service	1,357
National Weather Service	1,252
USPS Tracking®	1,092
myUSCIS - Case Status	975
The United States Social Security Administration	942
USPS.com® - Create Shipping Labels	723
U.S. Department of Agriculture	636
mySS - Home	619
USAJOBS - The Federal Government's Official Jobs Site	613
Application Manager	572
Forms & Pubs	531

College Scorecard



Find Schools

Compare schools now

Programs/Degrees



Location



Size



Name



Advanced Search



FIND SCHOOLS

By The Numbers



Welcome!

The Micro-purchase Marketplace is the place to bid on open-source issues from the 18F team. [Learn more about this experiment »](#)

Be sure to [register your company](#) before placing a bid. If you have any questions, please email us at micropurchase@gsa.gov.

Issues open for bid



Please Login to Place Bid

To place a bid, you must first be a [registered bidder](#).

Acquisition Services

Jessie Posilkin

**Helping government buy better
technology and make more
effective procurement decisions.**

Acquisition Services

Procurement

- Agile BPA
- Micro-purchasing
- CO collaboration

Consulting

- Discovery sprints
- RFP ghostwriting
- Product management

Why should librarians care about 18F's Procurement work?

Procurement the 18F way

Agile BPA

Agile BPA

A full-stack, open source procurement vehicle for agile development.

- Open source code proposal
- 17 vendors
- Modular contracting methods
- Managed by 18F
- Now open for business

**What if
government contracting
happened in public?**

Github for Procurements

Manage the “code” of our procurement in public

Have access to online forums

Go to where the nerds are

Contracting in Public

Vendors asked >80 questions online

Changes made in response to comments

Over 500 unique visitors...to a government contract

Agile in Action

Don't look for the perfect solution

Be willing to experiment

**Take time to learn and to get things
wrong**

Let's Talk!

How can an agency engage with 18F?

Q&A